



Small Business Programs (OSBP)

where small business makes a big difference









Glenn A. Delgado, Associate Administrator

DOING BUSINESS WITH NASA

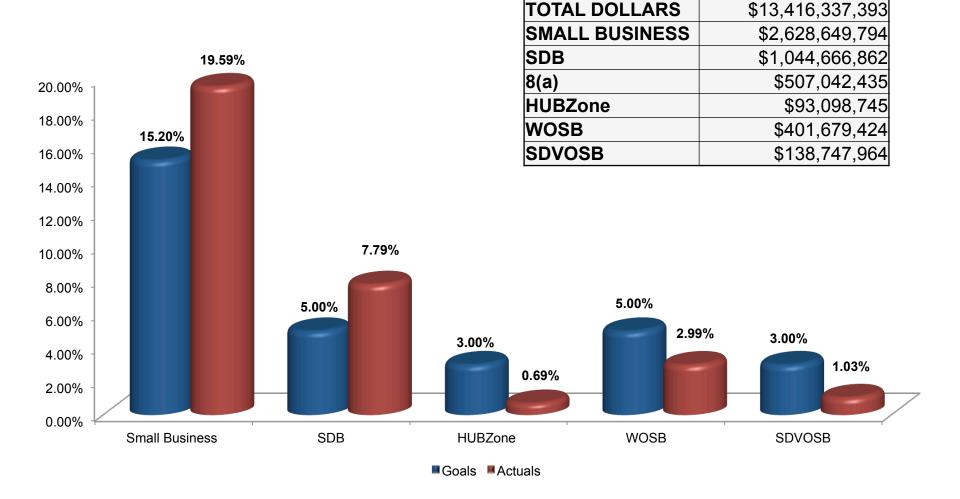
2014 HUBZONE INDUSTRY DAY MARSHALL SPACE FLIGHT CENTER

NASA Agency Fiscal Year 2013 Prime Goals vs. Actual Percentages

CATEGORY

DOLLARS

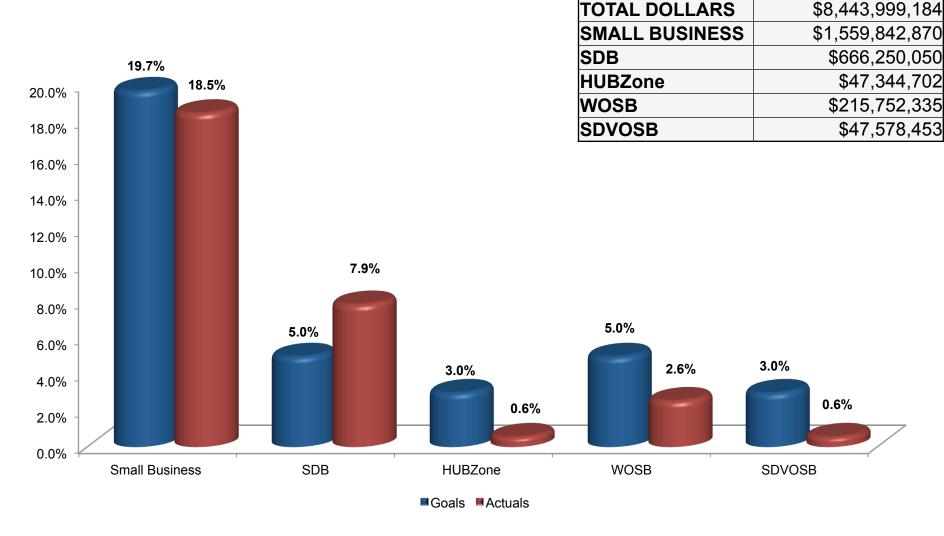
Data generated November 14, 2014 from FPDS-NG.



NASA Agency Fiscal Year 2014 Prime Goals vs. Actual Percentages

CATEGORY

Data generated May 5, 2014 from FPDS-NG.

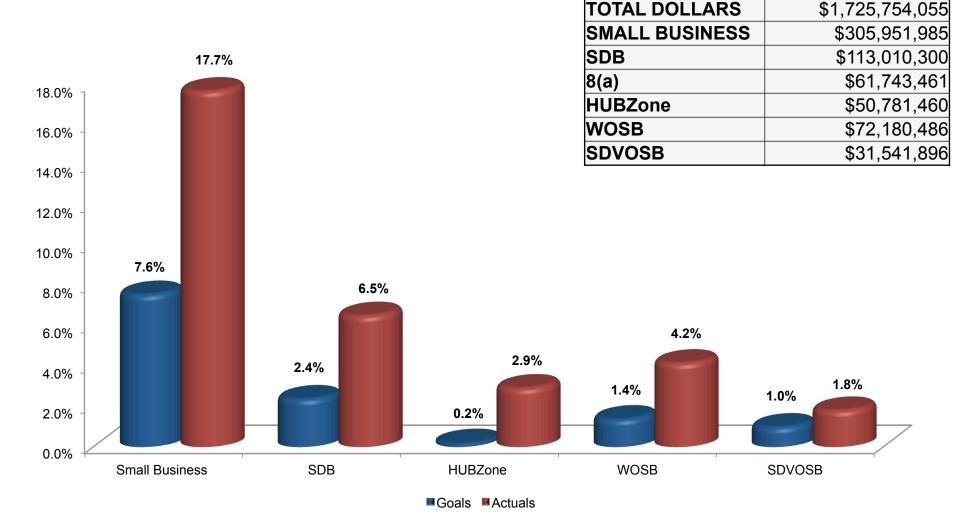


DOLLARS

MSFC Fiscal Year 2013 Prime Goals vs. Actual Percentages

CATEGORY

Data generated November 14, 2014 from FPDS-NG.



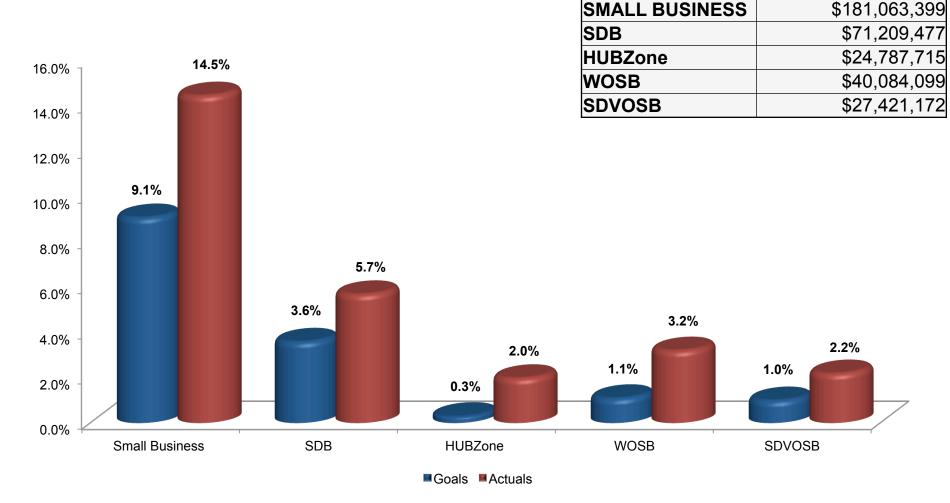
DOLLARS

MSFC April Fiscal Year 2014 Prime Goals vs. Actual Percentages

CATEGORY

TOTAL DOLLARS

Data generated May 5, 2014 from FPDS-NG.

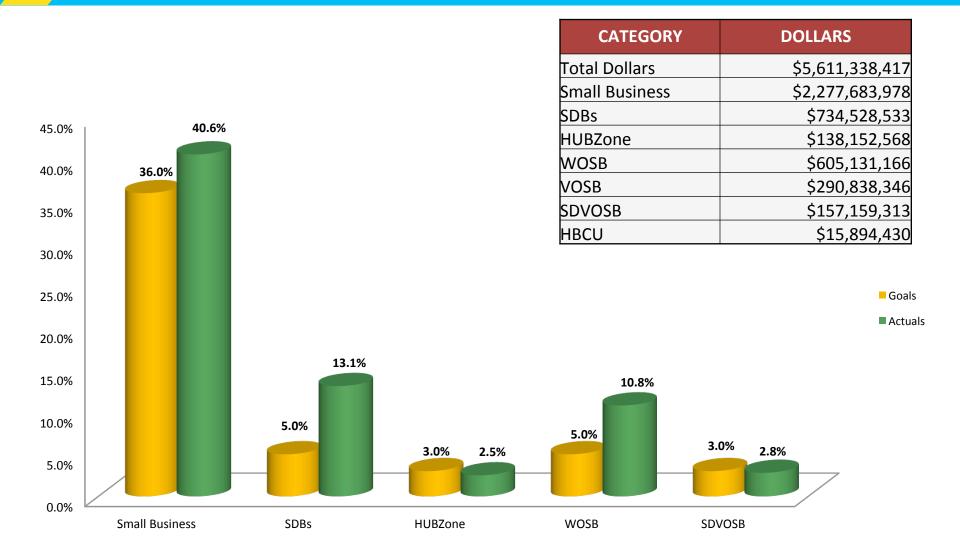


DOLLARS

\$1,249,115,233

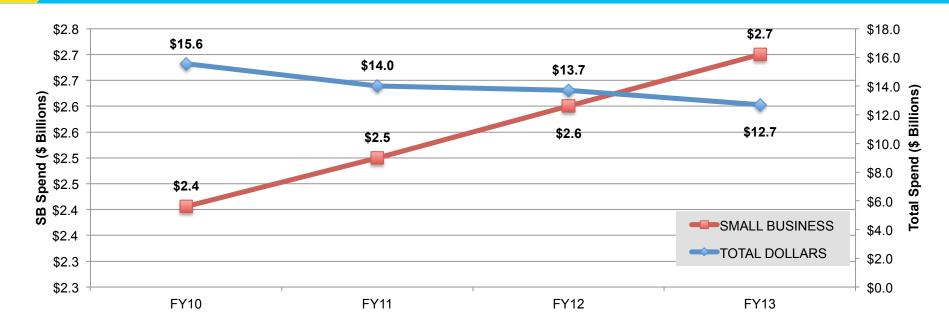
NASA FY13 Subcontracting Goals vs. Actual Percentages End-Year

Data pulled February 5, 2014 from eSRS



National Aeronautics and Space Administration (NASA)

Data from SBA Scorecards FY10-FY12 FY13 Data Estimated (Generated November 4, 2013 from FPDS-NG)



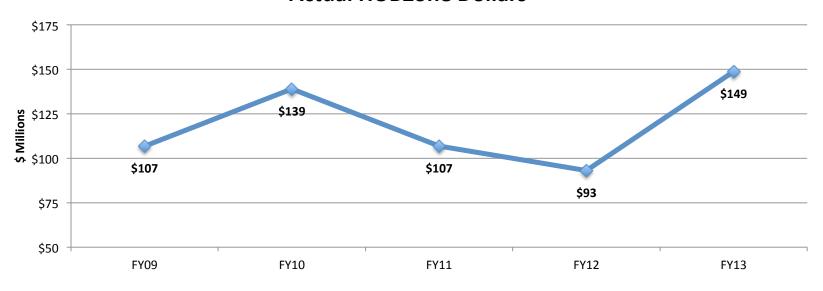
YEAR	GRADE
FY10	С
FY11	В
FY12	А
FY13	А

CATEGORY	FY10	FY11	FY12	FY13
TOTAL DOLLARS	\$15.6B	\$14.0B	\$13.7B	\$12.7B
SMALL BUSINESS	\$2.4B	\$2.5B	\$2.6B	\$2.7B
WOSB	\$349.0M	\$386.5M	\$401.8M	\$469.3M
SDB	\$1.1B	\$982.6M	\$1.0B	\$1.1B
SDVOSB	\$238.0M	\$178.4M	\$138.8M	\$140.1M
HUBZone	\$139.0M	\$106.9M	\$93.1M	\$148.9M

NASA Agency HUBZone Overview FY09-FY13

Data from SBA Scorecards FY09 – FY12 FY13 Data Estimated (Generated November 4, 2013 from FPDS-NG)

Actual HUBZone Dollars



CATEGORY	FY09	FY10	FY11	FY12	FY13
HUBZone	\$106.9M	\$139.0M	\$106.9M	\$93.1M	\$148.9M

Fiscal Year 2013 Top 20 NASA Vendors

(As of January 24, 2014 from FPDS-NG)

Vendor Name	Total Dollars
CALIFORNIA INSTITUTE OF TECHNOLOGY	\$1,706,979,832
LOCKHEED MARTIN CORPORATION	\$1,613,899,378
THE BOEING COMPANY	\$1,470,087,907
JACOBS TECHNOLOGY INC.	\$635,454,117
RAYTHEON COMPANY	\$459,107,856
NORTHROP GRUMMAN SPACE AND MISSION SYSTEMS CORPORATION	\$373,266,896
SPACE EXPLORATION TECHNOLOGIES CORP.	\$354,643,704
SGT, INC.	\$305,147,588
UNITED LAUNCH SERVICES, LLC	\$297,842,533
SCIENCE APPLICATIONS INTERNATIONAL CORPORATION	\$283,224,149
GENERAL DYNAMICS C4 SYSTEMS, INC.	\$227,651,278
ORBITAL SCIENCES CORPORATION	\$208,350,055
ATK LAUNCH SYSTEMS INCORPORATED	\$199,185,987
QINETIQ NORTH AMERICA, INC.	\$145,124,369
URS FEDERAL TECHNICAL SERVICES, INC.	\$140,114,887
PRATT AND WHITNEY ROCKETDYNE INCORPORATED (UNITED TECHNOLIGES CORP.)	\$135,269,287
UNITED SPACE ALLIANC, LLC	\$136,309,036
EXELIS INC.	\$134,215,824
WYLE LABORATORIES INCORPORATED	\$128,988,826
JOHNS HOPKINS UNIVERSITY	\$124,405,964

FY13 Top NASA NAICS Codes by Dollars

6 digit NAICS Code (Description)	Total Dollars
541712 (RESEARCH AND DEVELOPMENT IN THE PHYSICAL, ENGINEERING, AND LIFE SCIENCES (EXCEPT BIOTECHNOLOGY))	\$4,296,102,078.80
336414 (GUIDED MISSILE AND SPACE VEHICLE MANUFACTURING)	\$2,490,229,732.81
541710 (RESEARCH AND DEVELOPMENT IN THE PHYSICAL, ENGINEERING, AND LIFE SCIENCES)	\$1,248,696,415.40
541330 (ENGINEERING SERVICES)	\$1,202,055,476.97
517919 (ALL OTHER TELECOMMUNICATIONS)	\$690,530,284.12
561210 (FACILITIES SUPPORT SERVICES)	\$549,894,009.73
481212 (NONSCHEDULED CHARTERED FREIGHT AIR TRANSPORTATION)	\$438,069,205.64
541512 (COMPUTER SYSTEMS DESIGN SERVICES)	\$388,023,232.54
236220 (COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION)	\$196,857,109.32
541690 (OTHER SCIENTIFIC AND TECHNICAL CONSULTING SERVICES)	\$146,980,088.48
541519 (OTHER COMPUTER RELATED SERVICES)	\$135,194,090.49
541513 (COMPUTER FACILITIES MANAGEMENT SERVICES)	\$132,835,698.36
517110 (WIRED TELECOMMUNICATIONS CARRIERS)	\$126,825,910.90
561612 (SECURITY GUARDS AND PATROL SERVICES)	\$98,351,004.22
541611 (ADMINISTRATIVE MANAGEMENT AND GENERAL MANAGEMENT CONSULTING SERVICES)	\$91,217,540.97
561110 (OFFICE ADMINISTRATIVE SERVICES)	\$84,619,086.83
236210 (INDUSTRIAL BUILDING CONSTRUCTION)	\$65,551,359.81
336419 (OTHER GUIDED MISSILE AND SPACE VEHICLE PARTS AND AUXILIARY EQUIPMENT MANUFACTURING)	\$53,759,206.18
237130 (POWER AND COMMUNICATION LINE AND RELATED STRUCTURES CONSTRUCTION)	\$36,384,913.28
541511 (CUSTOM COMPUTER PROGRAMMING SERVICES)	\$33,362,940.69
561720 (JANITORIAL SERVICES)	\$28,592,754.37
238990 (ALL OTHER SPECIALTY TRADE CONTRACTORS)	\$28,510,337.16
238120 (STRUCTURAL STEEL AND PRECAST CONCRETE CONTRACTORS)	\$20,977,790.00
237110 (WATER AND SEWER LINE AND RELATED STRUCTURES CONSTRUCTION)	\$17,944,245.94
238910 (SITE PREPARATION CONTRACTORS)	\$13,343,670.14

NASA Acquisition Forecast

NASA IT CONTRACTS						
CENTER	NAICS	CONTRACT NAME	CONTRACTOR NAME CONTRACT #	TYPE OF COMPETITION	POTENTIAL VALUE	ULTIMATE CONTRACT END DATE
AFRC	541710	Research Facilities & Engineering Support Services (RF&ESS)	Arcata NAS4-00047	SB Set-Aside	\$ 220 M	7/31/2014
ARC	541512	ACITS-3	ASRC Research & Technology Solutions NNA13AB88C	SB Set-Aside	\$ 403 M	8/31/2018
ARC	541519	NAS3 Supercomputing Support	CSC NNA07CA29C	Full & Open	\$ 542 M	7/31/2017
GRC	541519	Professional Admininstrative Computational & Engineering Service PACE III	DB Consulting Group NNC08BA09B	SB Set-Aside	\$124 M	7/30/2014
HQ	541512	НІТТЅ	Digital Management Incorporated NNH12CF39C	8(a) Competitive	\$177 M	9/30/2017 last date to order
HQ	541611	IV&V SWAT Group	Galaxy Global Corporation NNG12VN01C	SB Set-Aside	\$5.9 M	12/31/2016
HQ	541330	IV&V Services	TASC NNG12SA03C	Full & Open	\$134 M	1/31/2017
HQ	512110	Printing & Graphics Communication Support Services Center (CSSC)	Media Fusion NNH13CH46Z	SB Set-Aside under GSA Schedule 541	\$23 M	2/28/2018 last date to order
HQ	541519	Digitizing Services	E-Management Consultants NNH09CF50B	8(a) Sole Source	\$3.5 M	8/20/2014
HQ	541511	SEER Licenses & Support	Galorath NNH10PR24Z	GSA Comp.	\$ 4 M	2/15/2015
HQ	519130	Student Ambassadors Virtual Community & On-Line Application Launchpad Site	I Code Design NNH11CD60C	SB Set-Aside	\$2 M	8/30/2016
HQ	517110	HQ Television and Web Support Services	Innovative Technologies, Inc. NNH13CJ09B	SB Set-Aside	\$16 M	7/31/2018 last date to order
JSC	541519	Human Health and Institutional Management Support (HHIMS)	All Points Logistics, LLC NNJ13HB53B	SDVOSB Set-Aside	\$16 M	4/30/2018
JSC	541519	Simulation & Software Technology Contract (SSTC)	L-3 NNJ08HA01C	Full & Open	\$132 M	9/30/2014
JSC	541513	IT and Multimedia Service Contract	DB Consulting Group NNJ11JA16B	SB Set-Aside	\$252 M	1/17/2015 last date to order
JSC	541512	NASA Aircraft Management Information System	SAIC NNJ13JB36B	Sole Source	\$46 M	11/08/2015 last date to order
JSC	541511	Engineering Product Integration Contract (EPIC)	S & K Global Solutions, LLC NNJ12HB51B	8(a) Competitive	\$50 M	1/31/2016 last date to order
KSC	517110	IMCS	Abacus NNK08OH01C	SB Set-Aside	\$852.4 M	9/30/2017
LaRC	541513	LITES	SGT NNL10AA14B	Full & Open	\$ 183 M	10/31/2015
MSFC	517110	MITS	Dynetics NNM10AA03C	SB Set-Aside	\$334 M	1/31/2015

NASA Acquisition Forecast

	GODDARD SPACE FLIGHT CENTER (GSFC)						
	IT CONTRACTS						
	LOCAL						
CENTER	NAICS	CONTRACT NAME	CONTRACTOR NAME	TYPE OF	POTENTIAL	ULTIMATE CONTRACT	
CLIVILIA	IVAICS	CONTRACTIVALVIE	CONTRACT #	COMPETITION	VALUE	END DATE	
GSFC	541511	Software & Systems Eng.	Innovative Mgt. And Tech. Services NNG09L002C	8(a) Sole Source	\$ 3.5 M	11/30/2014	
GSFC	541519	Application Programming	Vantage Systems NNG11PE73C	8(a) Sole Source	\$ 3 M	1/23/2015	
GSFC	541511	Website design	Syneren Technology NNG11PQ01C	8(a) Sole Source	\$ 3 M	1/23/2015	
GSFC	541512	EOSDIS Hardware & Software	Raytheon NNG10HP02C	Full & Open	\$ 250 M	3/31/2015	
GSFC	541513	Goddard Unified Enterprise Services & Technology (GUEST)	Primus Solutions NNG10FE01C	8(a) Competitive	\$ 229 M	5/15/2015	
GSFC	541712	Software for Space Operations Learning Center	Columbus Technologies NNG10CR25C	8(a) Competitive	\$ 250 M	11/30/2015	
GSFC	541712	Support for Atmospheric Sciences	Science Systems and Applications NNG12HP08C	SB Set-Aside	\$103M	4/30/2017	
GSFC	541519	GISS Support Services	Trinnovim NNG12HP07C	8(a) Competitive	\$15 M	2/1/2017	
GSFC	541511	Support for Aquarius Science Algorithm	University of Michigan Dearborn NNG04HZ28C	Full & Open	\$1 M	5/31/2017	
GSFC	541513	CISTO Scientific Computing and Technical Services	Computer Sciences Corporation NNG13HQ01C	Full & Open	\$103 M	2/28/2018	
	541519 & 334111	Solutions for Enterprise-Wide Procurement* (SEWP IV) www.sewp.nasa.gov	Multiple Awards	Various	Varies	Most contracts expire in 2014	
REQUEST FOR PROPOSALS (RFPs)							
CENTER	NAICS	CONTRACT NAME	RFP Status	TYPE OF	POTENTIAL	ULTIMATE CONTRACT	
CLIVIER	IVAICS	CONTRACTIVALVIL	NFF Status	COMPETITION	VALUE	END DATE	
GSFC	541519 & 334111	Solutions for Enterprise-Wide Procurement V* (SEWP V) www.sewp.nasa.gov	RFP closed 12/10/2013 NNG12418706R	Various	tbd	10 years after award	
GSFC	541513	IT Integration and Support Services (GItISS)	Sources Sought Notice closed 6/6/13 ITCD-GITISS	tbd	tbd	tbd	

Small Business Industry Day Events

- Senior level support at events
- Small Business Technical Coordinator participation is paramount
- Industry days are planned to coordinate with Small Business Specialists Council meetings
- Outreach still matters!

Date Center		Location	Socioeconomic Category
March 6, 2014	Armstrong Flight Research Center	Los Angeles, CA	Women-Owned
June 10, 2014	Marshall Space Flight Center	Huntsville, AL	HUBZone
August 13, 2014	Langley Research Center	Hampton, VA	Service-Disabled Veteran-Owned

OSBP Social Media



Facebook

Likes: 30,672

Weekly Total Post Reach: 4,400

http://www.facebook.com/NASASmallBusiness



Twitter

Followers: 940

http://twitter.com/NASA_OSBP



Blogger (Glenn Delgado's Blog)

Monthly Pageviews: 266 All time Pageviews: 3,710

http://nasaosbp.blogspot.com/

Questions?

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